

Table of Contents

38.05.01 - Rules of the Division of Purchasing

000. Legal Authority.	3
001. Title And Scope.	3
002. Written Interpretations.	3
003. Administrative Appeals.	3
004. Incorporation By Reference.	3
005. Office -- Office Hours -- Mailing And Street Address.	3
006. Citation.	3
007. -- 010. (Reserved)	3
011. Definitions.	3
012. -- 020. (Reserved)	6
021. Delegation Of Authority Of Administrator.	6
022. -- 030. (Reserved)	7
031. Cooperative Purchasing Political Subdivisions.	7
032. Acquisition Of Concession Services.	7
033. Purchase Of Telecommunications Or Information Technology Property.	7
034. Public Notice.	7
035. -- 040. (Reserved)	7
041. Procedure Followed In The Solicitation Of Bids And Proposals.	7
042. Exceptions To Formal Sealed Procedure.	7
043. Emergency Purchases.	8
044. Small Purchases.	8
045. Sole Source Purchases.	9
046. Determination Of Fair Market Price For Rehabilitation Agency Acquisitions. .	10
047. -- 050. (Reserved)	10
051. Content Of The Invitation To Bid Or Request For Proposals.	10
052. Changes To Invitation To Bid Or Request For Proposals.	10
053. Price Escalation.	10
054. -- 060. (Reserved)	11
061. Form Of Submission.	11
062. -- 069. (Reserved)	11
070. Pre-Proposal Conference.	11
071. Pre-opening Withdrawal Or Modification.	11
072. Late Bids/proposals, Late Withdrawals And Late Modifications.	11
073. Receipt, Opening, And Recording Of Bids And Proposals.	11
074. Mistakes.	11
075. -- 080. (Reserved)	12
081. Evaluation And Award.	12
082. Tie Bids.	13
083. Proposal Discussion With Individual Offerors.	14
084. Negotiations.	14

085. -- 090. (Reserved) 16
091. Acceptance Or Rejection Of Bids And Proposals. 16
092. Cancellation Of Solicitation. 16
093. Notice Of Rejection. 16
094. -- 100. (Reserved) 17
101. Leases. 17
102. Time Purchase Contracts. 17
103. -- 110. (Reserved) 17
111. Specifications -- Policies And Development. 17
112. -- 999. (Reserved) 18

**IDAPA 38
TITLE 05
CHAPTER 01**

38.05.01 - RULES OF THE DIVISION OF PURCHASING

000. LEGAL AUTHORITY.

The following rules are promulgated in accordance with Sections 67-5717(11) and 67-5732, Idaho Code, by the administrator of the division of purchasing. (4-7-11)

001. TITLE AND SCOPE.

01. Title. These rules shall be cited as IDAPA 38.05.01, "Rules of the Division of Purchasing," Department of Administration, IDAPA 38, Title 05, Chapter 01. (3-15-02)

02. Scope. These rules shall be utilized by any other state agency acquiring property under these rules or through delegated authority. (3-15-02)

002. WRITTEN INTERPRETATIONS.

In accordance with Section 67-5201(19)(b)(iv), Idaho Code, this agency may have written statements that pertain to the interpretation of these rules or to the documentation of compliance with these rules. Any such documents are available for public inspection and copying at cost in the office of this agency. (3-15-02)

003. ADMINISTRATIVE APPEALS.

Administrative appeals are governed by Section 67-5733, Idaho Code, and, for contested cases, IDAPA 38.05.02, "Rules Governing Contested Case Hearings on Bid Appeals at the Division of Purchasing." (4-2-08)

004. INCORPORATION BY REFERENCE.

There are no documents incorporated by reference in this chapter. (3-15-02)

005. OFFICE -- OFFICE HOURS -- MAILING AND STREET ADDRESS.

The division of purchasing is located at 650 W. State Street, Lower Level, Room B-15, Boise, Idaho. The division's mailing address is P.O. Box 83720, Boise, Idaho 83720-0075. Office hours are 8 a.m. to 5 p.m., Monday through Friday. (3-15-02)

006. CITATION.

The official citation of this chapter is IDAPA 38.05.01.000 et sequence. For example, this section's citation is IDAPA 38.05.01.006. (3-15-02)

007. -- 010. (RESERVED)

011. DEFINITIONS.

01. Acquisition. The process of procuring or purchasing property by the state of Idaho. (3-15-02)

02. Administrator. The administrator for the division of purchasing. The administrator is the chief buyer. (3-15-02)

03. Agency. All offices, departments, divisions, bureaus, boards, commissions and institutions of the state, including the public utilities commission, but excluding other legislative and judicial branches of government, and excluding the governor, the lieutenant-governor, the secretary of state, the state controller, the state treasurer, the attorney general, and the superintendent of public instruction. (3-15-02)

04. Alternate. Property or services that are not at least a functional equal in features, performance or use of the brand, model or specification designated as the standard. (3-15-02)

05. Bid. A written offer that is binding on the bidder to perform a contract to purchase or supply property or services in response to an invitation to bid. (3-15-02)

- 06. Bidder.** A vendor who has submitted a bid or quotation on specific property. (3-15-02)
- 07. Brand Name or Equal Specification.** This means a specification that uses a brand name to describe the standard of quality, performance or other characteristics being solicited and that invites the submission of equivalent products. (3-15-02)
- 08. Brand Name Specification.** This means a specification calling for one (1) or more products by manufacturers' names or catalogue numbers. (3-15-02)
- 09. Buyer.** An employee of the division of purchasing designated as a buyer, contract administrator, purchasing agent, contracting officer, or similar designation by the administrator, including, where appropriate, the administrator and other management personnel. The term also includes authorized employee(s) of a purchasing activity. (3-15-02)
- 10. Component.** An item of property normally assembled or incorporated with other items into a unified productive whole at the site of use, which items belong to functional classes that may be interchangeable units of similar function but differing operational or productive capabilities. (3-15-02)
- 11. Concession Services.** The granting by the purchasing activity of a right, franchise, authority, property interest or option to a contractor, regardless of whether an expenditure of state or other funds occurs. (3-15-02)
- 12. Consultant Services.** This means work, rendered by either individuals or firms who possess specialized knowledge, experience, and expertise to investigate assigned problems or projects and to provide counsel, review, design, development, analysis or advice in formulating or implementing programs or services or improvements in programs or services, including but not limited to such areas as management, personnel, finance, accounting and planning. The consultant's services, opinions or recommendations will be performed according to the consultant's methods without being subject to the control of the agency except as to the result of the work. (3-15-02)
- 13. Contract.** Contract means any state written agreement, including a solicitation or specification documents and the accepted portions of the solicitation, for the acquisition of property. Generally, the term is used to describe term contracts, definite or indefinite quantity or delivery contracts or other acquisition agreements whose subject matter involves multiple payments and deliveries. A contract shall also include any amendments mutually agreed upon by both parties. (3-15-02)
- 14. Contractor.** A bidder or offeror who has been awarded an acquisition contract. (3-15-02)
- 15. Director.** The chief officer of the department of administration. (3-15-02)
- 16. Division.** The division of purchasing of the department of administration as established by Section 67-5714, Idaho Code. Whenever a purchase is made by the division on behalf of another agency, the division shall be deemed to be acting as the agent for such agency. (3-15-02)
- 17. Document.** When used in these rules, may include electronic documents. (3-15-02)
- 18. Equal.** Property that meets or exceeds the quality, performance and use of the brand, model or specifications in the invitation to bid, request for proposals or request for quotation. (3-15-02)
- 19. Equipment.** Items of personal property that have a normal useful life expectancy or measurable service life of two (2) or more years. (3-15-02)
- 20. Formal Sealed Procedure.** Procedure by which the buyer solicits competitive sealed bids or competitive sealed proposals by means of an invitation to bid or request for proposals. (3-15-02)
- 21. Goods.** Items of personal property including concession services, not qualifying as equipment, parts or supplies. (3-15-02)

- 22. Information Technology Property.** Includes, but is not limited to, all present forms of computer hardware, computer software or services used or required for automated data processing, computer related office automation or telecommunications. (3-15-02)
- 23. Invitation to Bid.** Means all documents, whether attached or incorporated by reference, utilized for soliciting formal sealed bids. (3-15-02)
- 24. Lowest Responsible Bidder.** The responsible bidder whose bid conforms in all material respects to the invitation to bid or request for proposals and reflects the lowest acquisition price to be paid by the state; except that when specifications are valued or comparative performance examinations are conducted, the results of such examinations and the relative score of valued specifications will be weighed, as set out in the specifications, in determining the lowest acquisition price. (3-15-02)
- 25. Offeror.** A vendor who has submitted a proposal in response to a request for proposals for property to be acquired by the state. (3-15-02)
- 26. Open Contract.** A contract awarded by the state of Idaho through the division of purchasing to one (1) or more vendors who have agreed to allow all agencies to procure or purchase specified property under the terms and conditions set forth in the contract. (4-7-11)
- 27. Person.** Any business, individual, union, committee, club or other organization or group of individuals, not including a state or public agency. (3-15-02)
- 28. Procurement.** The process of obtaining property for state use by lease, rent or any manner other than by purchase or gift. (3-15-02)
- 29. Professional Services.** Work rendered by an independent contractor whose occupation is the rendering of such services and who has a professional knowledge of some department of learning or science used by its practical application to the affairs of others or in the practice of an art founded on it, including but not limited to accounting and auditing, legal, medical, nursing, education, engineering, actuarial, architecture, veterinarian, and research. The knowledge is founded upon prolonged and specialized intellectual training that enables a particular service to be rendered. The word "professional" implies professed attainments in special knowledge as distinguished from mere skills. (3-15-02)
- 30. Property.** Goods, services, parts, supplies and equipment, both tangible and intangible, including, but nonexclusively, designs, plans, programs, systems, techniques and any rights and interests in such property. Includes concession services and rights to access or use state property or facilities for business purposes. (3-15-02)
- 31. Proposal.** A written response including pricing information to a request for proposals that describes the solution or means of providing the property requested and which proposal is considered an offer to perform a contract in full response to the request for proposals. Price may be an evaluation criterion for proposals, but will not necessarily be the predominant basis for contract award. (3-15-02)
- 32. Public Agency.** Has the meaning set forth in Section 67-2327, Idaho Code. (3-15-02)
- 33. Purchase.** The act of acquiring or procuring property for state use or the result of an acquisition action. (3-15-02)
- 34. Purchase Order.** See also definition of Contract, typically used to acquire property. It is a notification to the contractor to provide the stated property, required material, equipment, supplies or services under the terms and conditions set forth in the purchase order. It may include the form of the state's acceptance of a bidder's proposal or bid. (3-15-02)
- 35. Purchasing Activity.** The division or an agency delegated that authority by the administrator for the division. (3-15-02)

- 36. Quotation.** An offer to supply property in response to a request for quotation and generally used for small or emergency purchases. (3-15-02)
- 37. Request for Proposals.** Includes all documents, whether attached or incorporated by reference, utilized for soliciting competitive proposals and is generally utilized in the acquisition of services or complex purchases. (3-15-02)
- 38. Request for Quotation.** The document, form or method generally used for purchases solicited in accordance with small purchase or emergency purchase procedures. (3-15-02)
- 39. Requisition.** A standard state or agency specific form that serves as a purchasing request and that requests that the purchasing activity acquire the stated requirements. (3-15-02)
- 40. Sealed.** Includes bids electronically sealed and submitted in accordance with requirements or standards set by the division and bids manually sealed and submitted. (3-15-02)
- 41. Sealed Procedure Limit.** That dollar amount, as established by these rules, above which the formal sealed bid procedure will be used. Said amount may be lowered by the administrator to maintain full disclosure or competitive purchasing or otherwise achieve overall state efficiency and economy. (3-15-02)
- 42. Services.** Personal, general, professional or consultant services, in excess of personnel regularly employed for whatever duration and/or covered by personnel system standards, for which bidding or competition is not prohibited or made impractical by statute, rules and regulations or generally accepted ethical practices. (3-15-02)
- 43. Small Purchase.** An acquisition that costs less than the sealed procedure limit. (3-15-02)
- 44. Solicitation.** Means an invitation to bid, a request for proposals or other document issued by the purchasing activity for the purpose of soliciting bids, proposals, or offers to perform a contract. (3-15-02)
- 45. Specifications.** The explicit requirements furnished with an invitation to bid, request for proposals or request for quotations upon which a purchase order or contract is to be based. Unless specifically provided in a solicitation, specifications do not include solicitation conditions or contractual terms including, without limitation, items such as vendor qualification requirements, bid closing times, delivery time or payment terms. (3-15-02)
- 46. State.** This means the state of Idaho including each agency unless the context implies other states of the United States. (3-15-02)
- 47. Supplies.** Items of personal property having an expendable quality or during their normal use are consumed and that require or suggest acquisition in bulk. (3-15-02)
- 48. Telecommunications.** Means all present and future forms of hardware, software or services used or required for transmitting voice, data, video or images. (3-15-02)
- 49. Vendor.** A person or entity capable of supplying property to the state. (3-15-02)
- 50. Written.** When used in these rules, may include an electronic writing. (3-15-02)

012. -- 020. (RESERVED)

021. DELEGATION OF AUTHORITY OF ADMINISTRATOR.

The division shall administer the acquisition of all property for agencies except those for which the agencies have separate statutory purchasing authority. The administrator may delegate in writing such authority as deemed appropriate to any employees of the division or of a purchasing activity. Such delegations shall remain in effect unless modified or until revoked in writing. All delegations must be given in writing prior to the acquisition of the property. All delegated acquisitions must be made according to these purchasing rules. Delegations shall be subject to periodic reporting as directed by the administrator. (3-15-02)

022. -- 030. (RESERVED)

031. COOPERATIVE PURCHASING POLITICAL SUBDIVISIONS.

The various bid statutes relating to municipal corporations, school districts, and counties may authorize these political subdivisions to utilize any contract resulting from a state bid process. A public agency may use open contracts as authorized by statute and the terms of the open contract. (4-7-11)

032. ACQUISITION OF CONCESSION SERVICES.

If there is no expenditure of state funds, the acquisition of concession services, including but not limited to, exclusive-rights contracts, franchises, vending services, options, pouring contracts, service contracts, advertising contracts, broadcast rights to sporting events or other similar types of goods, may be conducted by each purchasing activity as it determines to be in its best interest. While there is no statutory requirement for competitive bidding for concession services or the applicability of purchasing statutes to the award of contracts for concession services when no expenditure of state funds is involved, the purchasing activity is encouraged to utilize a competitive process if determined to be in its best interest. (3-15-02)

033. PURCHASE OF TELECOMMUNICATIONS OR INFORMATION TECHNOLOGY PROPERTY.

Unless otherwise exempted by statute or these rules, all agency requests exceeding the sealed procedure limit for telecommunications or information technology property must be reviewed and approved by the office of the chief information officer within the department of administration before submission to the division. It is the requesting agency's responsibility to attach any approvals to any requisitions submitted to the division. Acquisitions of these types of property are subject to state acquisition requirements, so agencies should plan long enough in advance to allow for this review. The department's review and any subsequent acquisition will conform to the guidelines and policies established or adopted by the Information Technology Resource Management Council or other governing or policy board or council that may be created by statute or directive for the purpose of information technology oversight or review. (3-15-02)

034. PUBLIC NOTICE.

Public notice of all acquisitions shall be made in accordance with Section 67-5718, Idaho Code, except for reverse public auction acquisitions. Notice of sole source acquisitions shall be in accordance with Section 67-5720, Idaho Code. (3-15-02)

035. -- 040. (RESERVED)

041. PROCEDURE FOLLOWED IN THE SOLICITATION OF BIDS AND PROPOSALS.

Except as otherwise provided, the acquisition of property exceeding one hundred thousand dollars (\$100,000) (the sealed procedure limit) shall be by the formal sealed procedure. All vendors submitting responses to solicitations issued by the state must be qualified. All vendors are qualified unless disqualified as defined by Section 67-5730, Idaho Code. (4-7-11)

042. EXCEPTIONS TO FORMAL SEALED PROCEDURE.

Purchases meeting the following criteria need not be purchased by the formal sealed procedure: (3-15-02)

01. Emergency Purchases. Emergency purchases as authorized by Section 67-5720, Idaho Code, and Section 43. (3-15-02)

02. Small Purchases. Small purchases, unless the administrator specifically requires a formal sealed procedure, made in accordance with Section 044. (3-15-02)

03. Sole Source Purchases. Sole source purchases made through direct solicitation with documented source selection, in accordance with Section 67-5720, Idaho Code, and Section 045. (3-15-02)

04. Reverse Auctions. Purchases through reverse public auctions as authorized by Section 67-5720, Idaho Code. (3-15-02)

05. Federal Government Acquisitions. Acquisitions from the United States of America or any agency thereof. (3-15-02)

06. Rehabilitation Agency Acquisitions. Acquisitions of property that is provided by non-profit corporations and public agencies operating rehabilitation facilities serving the handicapped and disadvantaged and that is offered for sale at fair market price as determined by the administrator in accordance with these rules. (3-15-02)

07. Correctional Industries. Purchases of road or street signs, metal motor license plates, wearing apparel, furniture, articles or containers for state use not for resale on the open market or any other property marketed directly by Correctional Industries in accordance with Section 20-245, Idaho Code. (3-15-02)

08. Purchases from General Services Administration Federal Supply Contractors. Acquisitions of property may be made from General Services Administration federal supply contractors without the use of competitive bid. The administrator shall determine whether such property meets the purchasing activity's requirements and whether the price of acquisition is advantageous to the state. The administrator shall commemorate the determination in a written statement that shall be incorporated in the applicable file. If the administrator determines that the acquisition of property from General Services Administration contractors is not advantageous to the state, the acquisition shall be in accordance with competitive bidding procedures and requirements. (3-15-02)

09. Existing Open Contracts. Supplies, services or other property available under these contracts shall be purchased under such contracts in accordance with the provisions or requirements for use thereof. (4-7-11)

10. Exempt Purchases. By written policy the administrator may exempt from the formal sealed procedure or the requirement for competitive acquisition that property for which bidding is impractical, disadvantageous or unreasonable under the circumstances. (3-15-02)

- a.** Examples include, but are not limited to: (3-15-02)
 - i.** Special market conditions; (3-15-02)
 - ii.** Property requiring special contracting procedures due to uniqueness; (3-15-02)
 - iii.** Legal advertising, publication or placement of advertisements by state agency personnel directly with media sources; or (3-15-02)
 - iv.** Services for which competitive solicitation procedures are impractical. (3-15-02)
- b.** Such policy shall describe the property exempted, the duration of the exemption, and any other requirements or circumstances appropriate to the situation. (3-15-02)

043. EMERGENCY PURCHASES.

01. Definition of Emergency Conditions. An emergency condition is a situation that creates a threat to public health, welfare or safety such as may arise by reason of floods, epidemics, riots, equipment failures or other similar circumstances. The existence of such condition must create an immediate and serious need for property that cannot be met through normal acquisition methods. The buyer or the agency official responsible for purchasing shall make a written determination stating the basis for an emergency purchase and for the selection, if applicable, of the particular supplier. Such determination shall be sent promptly to the administrator for review and written approval that the purchase be undertaken as an emergency purchase. (3-15-02)

02. Conditions. Emergency purchases shall be limited to only that property necessary to meet the emergency. The director or administrator may delegate authority in writing to an agency or purchasing activity to make emergency purchases of up to an amount set forth in the delegation of authority. (3-15-02)

044. SMALL PURCHASES.

01. General. Small purchases are those purchases or procurements expected to cost one hundred thousand dollars (\$100,000) or less. Costs are determined based on the following: (4-7-11)

- a. One-time purchases of property; or (3-15-02)
- b. Total cost of a contract for services, including renewal or extension periods. (3-15-02)
- 02. Splitting of Requirements.** Acquisition requirements shall not be artificially divided to avoid bid statutes, rules or policies. (3-15-02)
- 03. Procedure.** Unless impractical or impossible and documented in the file, these small purchase procedures require the acquisition to be publicly posted. Except as otherwise provided in this rule, no less than three (3) vendors having a significant Idaho presence as defined by Section 67-2349, Idaho Code, shall be solicited to submit quotations. Award shall be made to the responsible and responsive bidder offering the lowest acceptable quotation. The purchasing file will be fully documented for unacceptable quotations. Should it be impractical or impossible to solicit three (3) vendors, the file shall be fully documented and every effort should still be made to obtain the most favorable terms, conditions and price possible. (3-15-02)
- 04. Form of Request for Quotation.** Unless otherwise prohibited by the buyer, the request for quotation and the quotation may be written, oral, electronic, telephonic or facsimile. (3-15-02)
- 05. Quoting Time.** The quoting time shall be determined by the buyer and should provide sufficient time for the vendor to prepare and return a quotation. The amount of time shall take into consideration such factors as complexity, urgency, availability of property and the number and location of vendors. (3-15-02)
- 06. Open Contracts.** Property available under single agency or open contracts shall be purchased under such contracts and not as a small purchase under this rule unless otherwise authorized by the administrator. (4-7-11)
- 07. Professional, Consultant, and Information Technology Services.** Professional, consultant, and information technology services acquired under this rule, where the services are reasonably expected to cost one hundred thousand dollars (\$100,000) or less through a fixed price/not to exceed price contract for a non-renewable term not to exceed one (1) year, may be acquired as each agency sees fit, in accordance with good business practice and in the best interest of the state, and if the service is not available under an open contract. (4-7-11)
- 08. Purchases in Amounts Less Than Ten Thousand Dollars.** If the property to be acquired is expected to cost less than ten thousand dollars (\$10,000), it may be acquired as each agency sees fit, in accordance with good business practice and in the best interest of the state, and if the property is not available under an open contract. (4-7-11)
- 045. SOLE SOURCE PURCHASES.**
- 01. Only a Single Supplier.** Sole source purchase shall be used only if a requirement is reasonably available from a single supplier. A requirement for a particular proprietary property item does not justify a sole source purchase if there is more than one (1) potential bidder or offeror for that property item. (3-15-02)
- 02. Examples of Sole Source.** Examples of circumstances that could necessitate a sole source purchase are: (3-15-02)
- a. Where the compatibility of equipment, components, accessories, computer software, replacement parts or service is the paramount consideration. (3-15-02)
- b. Where a sole supplier's item is needed for trial use or testing. (3-15-02)
- c. Purchase of mass produced movie or video films or written publications distributed or sold primarily by the publisher. (3-15-02)
- d. Purchase of property for which it is determined there is no functional equivalent. (3-15-02)

03. Administrator Makes Determination. The determination as to whether an acquisition shall be made as a sole source shall be made by the administrator. Each request shall be submitted in writing by the using agency. The administrator may specify the application of such determination and its duration. In cases of reasonable doubt, competition should be solicited. Any request by a using agency that an acquisition be restricted to one (1) potential contractor shall include an explanation as to why no other contractor is acceptable. (3-15-02)

04. Negotiation in Sole Source Purchase. The buyer shall conduct negotiations, as appropriate, as to price, delivery and terms. (3-15-02)

046. DETERMINATION OF FAIR MARKET PRICE FOR REHABILITATION AGENCY ACQUISITIONS.

Upon receipt of a rehabilitation agency proposal accompanied by detailed cost data, the administrator will conduct a survey of the market place by requesting current prices from at least three (3) vendors currently marketing the property being sought. The fair market price of a rehabilitation vendor shall not be greater than twenty-five percent (25%) of the lowest price received during the survey. The administrator will notify by letter the rehabilitation agency concerned advising it as to whether it is offering property at fair market price. The division or purchasing activity, if the acquisition is less than the sealed procedure limit or the contract is one (1) year or less in duration, may then contract with the rehabilitation agency at the proposed price. (3-15-02)

047. -- 050. (RESERVED)

051. CONTENT OF THE INVITATION TO BID OR REQUEST FOR PROPOSALS.

The following shall be included in an invitation to bid or a request for proposals: (3-15-02)

01. Submission Information. Information regarding the applicable opening date, time and location. (3-15-02)

02. Specifications. Specifications developed in accordance with these rules including, if applicable, scope of work. (3-15-02)

03. Contract Terms. Terms and conditions applicable to the contract. (3-15-02)

04. Evaluation Criteria. Any evaluation criteria to be used in determining property acceptability. (3-15-02)

05. Trade-In Property. If trade-in property is to be included, a description of the property and location where it may be inspected. (3-15-02)

06. Incorporation by Reference. A brief description of any documents incorporated by reference that specifies where such documents can be obtained. (3-15-02)

07. Pre-Proposal Conference. The date, time and location of the pre-proposal conference must be included in the Request for Proposals. (4-7-11)

052. CHANGES TO INVITATION TO BID OR REQUEST FOR PROPOSALS.

An invitation to bid or request for proposals may be changed by the buyer through issuance of an addendum, provided the change is issued in writing prior to the bid opening date and is made available to all vendors receiving the original solicitation. Any material information given or provided to a prospective vendor with regard to an invitation to bid or request for proposals shall be made available in writing by the buyer to all vendors receiving the original solicitation. Oral interpretations of specifications or contract terms and conditions shall not be binding on the division unless confirmed in writing by the buyer and acknowledged by the division prior to the date of the opening. Changes to the invitation to bid or request for proposals shall be identified as such and shall require that the vendor acknowledge receipt of all addenda issued. The right is reserved to waive any informality. (3-15-02)

053. PRICE ESCALATION.

Contractors shall not be entitled to price escalation except where specifically provided for in writing in the contract or purchase order. (3-15-02)

054. -- 060. (RESERVED)

061. FORM OF SUBMISSION.

01. Manual Submissions. Unless otherwise provided in these rules, to receive consideration, in addition to any specific requirements set forth in the invitation to bid or request for proposals, bids or proposals submitted manually must be made on the form provided, which form must be properly completed and signed in ink. Photocopy or facsimile signatures will be rejected. All changes or erasures shall be initialed in ink. Unsigned or improperly submitted bids or proposals will be rejected. Telegraphed, telephonic or facsimile submissions will not be accepted except for emergency and small purchases. The purchasing activity does not assume responsibility for failure of any equipment. (3-15-02)

02. Electronic Submissions. To receive consideration, in addition to any specific requirements set forth in the invitation to bid or request for proposals, bids or proposals submitted electronically must be submitted in accordance with and meet all applicable requirements of these rules. The purchasing activity does not assume any responsibility for failure of any computer or other electronic equipment. (3-15-02)

062. -- 069. (RESERVED)

070. PRE-PROPOSAL CONFERENCE.

All Request for Proposals' solicitations will have a pre-proposal conference for vendors and will be conducted by the procurement team and project personnel. The conference will consist of a general overview of the procurement process as well as the scope of work and requirements of the subject Request for Proposal. The procurement team will allow attendees to submit written questions and may provide an opportunity for a verbal question and answer period, provided, however, that only questions submitted and answered in written form and posted to the state's eProcurement system as an amendment to the Request for Proposal, will have any force or effect. (4-7-11)

071. PRE-OPENING WITHDRAWAL OR MODIFICATION.

Manual submissions may be withdrawn or modified only as follows: Bids or proposals may be withdrawn or modified prior to the closing by written communication signed in ink by the submitting vendor. Bids or proposals may be withdrawn prior to closing in person upon presentation of satisfactory evidence establishing the individual's authority to act on behalf of the submitting vendor. Bids or proposals may be withdrawn or modified by telegraphic communication provided the telegraph is received prior to the closing. The withdrawal or modification, if done via telegraph, must be confirmed in writing signed in ink. The written confirmation must be mailed and postmarked no later than the closing date. If the written confirmation of the withdrawal or modification is not received within two (2) working days from the closing date, no consideration will be given to the telegraphic modification. Any withdrawing or modifying communication, including a telegram, must clearly identify the solicitation. A modifying letter or telegram should be worded so as not to reveal the amount of the original bid or proposal. No other form of withdrawal or modification (e.g., telephone or facsimile) will be accepted. (3-15-02)

072. LATE BIDS/PROPOSALS, LATE WITHDRAWALS AND LATE MODIFICATIONS.

Any bid or proposal, withdrawal or modification received after the time and date set for opening at the place designated for opening is late. No late bid or proposal, late modification or late withdrawal will be considered. All late bids, other than clearly marked "no bids", will be returned to the bidder. Time of receipt will be determined by the official time stamp or receipt mechanism located at the purchasing activity. The purchasing activity does not assume any responsibility for failure of any delivery services or means or for the failure of any computer or other electronic equipment. (3-15-02)

073. RECEIPT, OPENING, AND RECORDING OF BIDS AND PROPOSALS.

Upon receipt, all bids, proposals and modifications properly marked and identified will be time stamped, but not opened. They shall be stored in a secure place until bid opening time. Time stamping and storage may be through electronic means. Bids shall be opened publicly at the date and time specified in the invitation to bid. Proposals shall be opened publicly, identifying only the names of the offerors unless otherwise stated in the request for proposals. Bid and proposal openings may be electronic virtual openings. (3-15-02)

074. MISTAKES.

The following procedures are established relative to claims of a mistake. (3-15-02)

01. Mistakes in Bids. If a mistake is attributable to an error in judgment, the submission may not be corrected. Correction or withdrawal by reason of an inadvertent, nonjudgmental mistake is permissible, but at the discretion of the administrator and to the extent it is not contrary to the interest of the division or the fair treatment of other submitting vendors. (3-15-02)

02. Mistakes Discovered Before Opening. Mistakes detected prior to opening may be corrected by the submitting vendor by submitting a timely modification or withdrawing the original submission and submitting a corrected submission to the purchasing activity before the opening. (3-15-02)

03. Mistakes Discovered After Opening But Before Award. This subsection sets forth procedures to be applied in three (3) situations described below in which mistakes are discovered after opening but before award. (3-15-02)

a. Minor Informalities. Minor informalities are matters of form rather than substance evident from the bid or proposal document, or insignificant mistakes that can be waived or corrected without prejudice to other submitting vendors, that is, the effect of the mistake on price, quantity, quality, delivery or contractual conditions is not significant. The buyer may waive such informalities. Examples include the failure of a submitting vendor to: (3-15-02)

i. Return the required number of signed submissions. (3-15-02)

ii. Acknowledge the receipt of an addendum, but only if: (3-15-02)

(1) It is clear from the submission that the submitting vendor received the addendum and intended to be bound by its terms; or (3-15-02)

(2) The addendum involved had a negligible effect on price, quantity, quality or delivery. (3-15-02)

b. Mistakes Where Intended Submission is Evident. If the mistake and the intended submission are clearly evident on the face of the document, the submission shall be corrected to the intended submission and may not be withdrawn. Examples of mistakes that may be clearly evident on the face of the document are typographical errors, errors in extending unit prices (unit prices will always govern in event of conflict with extension), transposition errors and arithmetical errors. (3-15-02)

c. Mistakes Where Intended Submission is not Evident. A vendor may be permitted to withdraw a low bid if: (3-15-02)

i. A mistake is clearly evident on the face of the submission document but the intended submission is not similarly evident; or (3-15-02)

ii. The vendor submits timely proof of evidentiary value that clearly and convincingly demonstrates that a mistake was made. (3-15-02)

04. Mistakes Discovered After Award. Mistakes shall not be corrected after award of the contract. (3-15-02)

05. Written Approval or Denial Required. In the event of a mistake discovered after the opening date, the administrator shall approve or deny, in writing, a request to correct or withdraw a submission. (3-15-02)

075. -- 080. (RESERVED)

081. EVALUATION AND AWARD. Any contract award shall comply with these provisions. (3-15-02)

01. General. The contract is to be awarded to the lowest responsible and responsive bidder or offeror.

The solicitation shall set forth the requirements and criteria that will be used to make the lowest responsive and responsible determination. No submission shall be evaluated for any requirements or criteria that are not disclosed in the solicitation. (3-15-02)

02. Standards of Responsibility. Nothing herein shall prevent the buyer from establishing additional responsibility standards for a particular purchase, provided that these additional standards are set forth in the solicitation. Factors to be considered in determining whether a vendor is responsible include whether the vendor has: (3-15-02)

a. Available the appropriate financial, material, equipment, facility and personnel resources and expertise, or the ability to obtain them, necessary to indicate capability to meet all contractual requirements; (3-15-02)

b. A satisfactory record of integrity; (3-15-02)

c. Qualified legally to contract with the purchasing activity and qualified to do business in the state of Idaho; (3-15-02)

d. Unreasonably failed to supply any necessary information in connection with the inquiry concerning responsibility; (3-15-02)

e. Experience; or (3-15-02)

f. A prior performance record, if any. (3-15-02)

03. Information Pertaining to Responsibility. A submitting vendor shall supply information requested by the buyer concerning its responsibility. If such submitting vendor fails to supply the requested information, the buyer shall base the determination of responsibility upon any available information or may find the submitting vendor nonresponsible if such failure is unreasonable. (3-15-02)

04. Written Determination of Nonresponsibility Required. If a submitting vendor that otherwise would have been awarded a contract is found nonresponsible, a written determination of nonresponsibility setting forth the basis of the finding shall be prepared by the buyer. (3-15-02)

05. Extension of Time for Acceptance. After opening, the buyer may request submitting vendors to extend the time during which their bids or proposals may be accepted, provided that, with regard to bids, no other change is permitted. The reasons for requesting such extension shall be documented. (3-15-02)

06. Partial Award. A buyer shall have the discretion to award on an all or nothing basis or to accept any portion of a bid, excluding others, unless the bidder stipulates all or nothing in its bid. (3-15-02)

07. Only One Submission Received. If only one (1) responsive submission is received in response to a solicitation, an award may be made to the single submitting vendor. In addition, the buyer may pursue negotiations in accordance with applicable conditions and restrictions of these rules. Otherwise, the solicitation may be rejected and: (3-15-02)

a. New bids or offers may be solicited; or (3-15-02)

b. The proposed acquisition may be canceled. (3-15-02)

082. TIE BIDS. The following provisions shall apply to tie bids as defined herein. (3-15-02)

01. Tie Bids -- Definition. Tie bids are low responsive bids from responsible bidders that are identical in price or score. (3-15-02)

02. Award. Award shall not be made by drawing lots, except as set forth below, or by dividing business

among identical bidders. In the discretion of the buyer, award shall be made in any permissible manner that will discourage tie bids. Procedures that may be used to discourage tie bids include: (3-15-02)

a. If price is considered excessive or for other reason such bids are unsatisfactory, reject all bids, rebid and seek a more favorable contract in the open market; (3-15-02)

b. Award to an Idaho resident or an Idaho domiciled bidder or for an Idaho produced product where other tie bid(s) are from out of state or to a bidder submitting a domestic product where other tie bid is for foreign (external to Idaho) manufactured or supplied property; (3-15-02)

c. Where identical low bids include the cost of delivery, award the contract to the bidder farthest from the point of delivery; (3-15-02)

d. Award the contract to the bidder who received the previous award and continue to award succeeding contracts to the same bidder so long as all low bids are identical; (3-15-02)

e. Award to the bidder with the earliest delivery date. (3-15-02)

03. Drawing Lots. If no permissible method will be effective in discouraging tie bids and a written determination is made so stating, award may be made by drawing lots or tossing a coin in the presence of witnesses if there are only two (2) tie bids. (3-15-02)

083. PROPOSAL DISCUSSION WITH INDIVIDUAL OFFERORS.

01. Classifying Proposals. For the purpose of conducting proposal discussions under this rule, proposals shall be initially classified as: (3-15-02)

a. Acceptable; (3-15-02)

b. Potentially acceptable, that is reasonably susceptible of being made acceptable; or (3-15-02)

c. Unacceptable. (3-15-02)

02. "Offerors" Defined. For the purposes of this rule, the term "offerors" includes only those persons submitting proposals that are acceptable or potentially acceptable. The term shall not include persons that submitted unacceptable proposals. (3-15-02)

03. Purposes of Discussions. Discussions are held to facilitate and encourage an adequate number of potential offerors to offer their best proposals, by amending their original offers, if needed. (3-15-02)

04. Conduct of Discussions. The solicitation document must provide for the possibility of discussions. Offerors shall be accorded fair and equal treatment with respect to any opportunity for discussions and revisions of proposals. The buyer should establish procedures and schedules for conducting discussions. If during discussions there is a need for clarification or change of the request for proposals, it shall be amended to incorporate such clarification or change. Auction techniques (revealing one offeror's price to another) and disclosure of any information derived from competing proposals are prohibited. Any oral clarification or change of a proposal shall be reduced to writing by the offeror. (3-15-02)

05. Best and Final Offer. The buyer shall establish a common time and date for submission of best and final offers. Best and final offers shall be submitted only once unless the buyer makes a written determination before each subsequent round of best and final offers demonstrating another round is in the purchasing agency's interest, and additional discussions will be conducted or the agency's requirements will be changed. Otherwise, no discussion of, or changes in, the best and final offers shall be allowed prior to award. Offerors shall also be informed that if they do not submit a notice of withdrawal or another best and final offer, their immediate previous offer will be construed as their best and final offer. (3-15-02)

084. NEGOTIATIONS.

In accordance with Section 67-5717(12), Idaho Code, the administrator may negotiate acquisitions as follows: (3-15-02)

01. Price Agreements. The administrator may authorize and negotiate price agreements with vendors when such agreements are deemed appropriate. Price agreements shall provide for termination for any reason upon not more than thirty (30) days' written notice. Price agreements may be appropriate when: (3-15-02)

- a.** The dollar value of items or transactions is relatively small; (3-15-02)
- b.** The property may not be conducive to standard competitive bidding procedures, such as automobile, truck or other equipment parts having individual low unit costs; (3-15-02)
- c.** There exists a need to establish multiple agreements with vendors supplying property that is similar in nature or function but is represented by different manufacturers or needed in multiple locations; or (3-15-02)
- d.** Non-exclusive agreements for periods not exceeding two (2) years are deemed necessary to establish consistent general business terms, including without limitation, price, use of catalogs, delivery or credit terms. (3-15-02)

02. After a Competitive Solicitation. Negotiations may be used under this rule when the administrator determines in writing that negotiations may be in the best interest of the state and that: (3-15-02)

- a.** A competitive solicitation has been unsuccessful because, without limiting other possible reasons, all offers are unreasonable, noncompetitive or all offers exceed available funds and the available time and circumstances do not permit the delay required for resolicitation; (3-15-02)
- b.** There has been inadequate competition; or (3-15-02)
- c.** During the evaluation process it is determined that more than one (1) vendor has submitted an acceptable proposal or bid and negotiations could secure advantageous terms or a reduced cost for the state. (3-15-02)

03. Examples. Examples of situations in which negotiations, as permitted by Subsection 084.02.c. of this rule, may be appropriate include but are not limited to: (3-15-02)

- a.** Ensuring that the offering vendor has a clear understanding of the scope of work required and the requirements that must be met; (3-15-02)
- b.** Ensuring that the offering vendor will make available the required personnel and facilities to satisfactorily perform the contract; or (3-15-02)
- c.** Agreeing to any clarifications regarding scope of work or other contract terms. (3-15-02)

04. Conditions of Use. Negotiations, as permitted by Subsection 084.02.c. of this rule, are subject to the following: (3-15-02)

- a.** The solicitation must specifically allow for the possibility of negotiation and describe, with as much specificity as possible, how negotiations may be conducted; (3-15-02)
- b.** Submissions shall be evaluated and ranked based on the evaluation criteria in the solicitation; (3-15-02)
- c.** Only those vendors whose proposals or bids are determined to be acceptable, in accordance with criteria for negotiations set forth in the solicitation, shall be candidates for negotiations; (3-15-02)
- d.** Negotiations shall be conducted first with the vendor that is the apparent low responsive and responsible bidder; (3-15-02)

e. Negotiations shall be against the requirements of and criteria contained in the solicitation and shall not materially alter those criteria, the specifications or scope of work; (3-15-02)

f. Auction techniques (revealing one vendor's price to another) and disclosure of information derived from competing proposals is prohibited; (3-15-02)

g. Any clarifications or changes resulting from negotiations shall be documented in writing; (3-15-02)

h. If the parties to negotiations are unable to agree, the administrator shall formally terminate negotiations and may undertake negotiations with the next ranked vendor; and (3-15-02)

i. If negotiations as provided for in this rule fail to result in a contract, as determined by the administrator, the solicitation may be cancelled and the administrator may negotiate in the best interest of the state with any qualified vendor. (3-15-02)

05. Timing of Use. If conducted, negotiations are the last step in the procurement process. Use of oral interviews or best and final procedures, as provided for in a solicitation, must precede negotiations as provided for in this rule. (3-15-02)

085. -- 090. (RESERVED)

091. ACCEPTANCE OR REJECTION OF BIDS AND PROPOSALS.

Prior to the issuance of a purchase order or contract, the administrator shall have the right to accept or reject all or any part of a bid or proposal or any and all bids or proposals when: (3-15-02)

01. Best Interest. It is in the best interests of the state of Idaho; (3-15-02)

02. Does Not Meet Specifications. The submission does not meet the minimum specifications; (3-15-02)

03. Not Lowest Responsible Bid. The submission is not the lowest responsible submission; (3-15-02)

04. Bidder Is Not Responsible. A finding is made based upon available evidence that a submitting vendor is not responsible or otherwise capable of currently meeting specifications or assurance of ability to fulfill contract performance; or (3-15-02)

05. Deviations. The item offered deviates to a major degree from the specifications, as determined by the administrator (minor deviations, as determined by the administrator, may be accepted as substantially meeting the requirements of the state of Idaho). Deviations will be considered major when such deviations appear to frustrate the competitive process or provides a submitting vendor an unfair advantage. (3-15-02)

092. CANCELLATION OF SOLICITATION.

Prior to the issuance of a purchase order or contract, the purchasing activity reserves the right to reject all bids, proposals or quotations or to cancel a solicitation or request for quotation. In the event of the cancellation of an invitation to bid or request for proposals, all submitting vendors will be notified. Examples of reasons for cancellation are: (3-15-02)

01. Inadequate or Ambiguous Specifications. (3-15-02)

02. Specifications Have Been Revised. (3-15-02)

03. Cancellation Is in Best Interest of State. (3-15-02)

093. NOTICE OF REJECTION.

Bidders or offerors whose bids or proposals are rejected as non-responsive will be notified in writing of the reasons for such rejection. (3-15-02)

094. -- 100. (RESERVED)

101. LEASES.

01. Lease for Personal Property. A lease for personal property may be entered into provided the lease is subject to the same requirements of competition that govern the purchase of property. Leases for periods exceeding one (1) year specifically require the approval of the administrator. (3-15-02)

02. Lease Purchase Option. Unless a specific exemption is granted by the administrator or unless otherwise exempt by these rules, a lease purchase option may be exercised only if the lease containing the purchase option was awarded using the competitive process. Before exercising such an option, the buyer shall meet all applicable requirements of Section 67-5721, Idaho Code, including providing notice of the exercise of option as a sole source or competitively bidding the property by soliciting bids for new or used property. (3-15-02)

102. TIME PURCHASE CONTRACTS.

01. Time Purchase for Personal Property. A time purchase or installment contract, that may include interest charges over a period of time, may be entered into provided: (3-15-02)

a. Such contract is in the best interest of the agency. Installment payments should be used judiciously in order to achieve economy and not to avoid budgetary restraints. (3-15-02)

b. Using agencies shall be responsible for ensuring that all statutory or other applicable requirements are met and that all budgetary or other required approvals are obtained. (3-15-02)

c. Documentation of any required approval shall be submitted to the division with any required requisition. (3-15-02)

d. Provision for installment payments must be included in the solicitation. (3-15-02)

02. Lack of Fund Contract Language Required. An installment or time purchase contract shall include appropriate language stating that the agency is not obligated to make payments beyond the term of any particular appropriation of state or federal funds that may exist from time to time and that the contract may be terminated upon such without any penalty or future liability. (3-15-02)

103. -- 110. (RESERVED)

111. SPECIFICATIONS -- POLICIES AND DEVELOPMENT.

01. Purpose. Unless exempted by these rules or by the administrator, all solicitations and requests for quotations require specifications. Specifications set forth the characteristics of the property to be acquired. Specifications serve as the basis for obtaining property adequate and suitable for the using agency's needs in a cost effective manner, taking into account the costs of ownership and operation as well as initial acquisition costs. Specifications shall be drafted clearly to describe the agency's needs and to enable the vendors to determine and understand the agency's requirements. Specifications shall, as much as practical, be nonrestrictive to provide an equal basis for participation by an optimum number of vendors and to encourage competition. This information may be in the form of a description of the physical, functional or performance characteristics, a reference brand name or both. It may include a description of any required inspection, testing or preparation or delivery. Specifications may be incorporated by reference or contained in an attachment. (3-15-02)

02. Use of Functional or Performance Descriptions. Specifications shall, to the extent practicable, emphasize functional or performance criteria while limiting design or other detailed physical descriptions to those necessary to meet the needs of the agency. To facilitate the use of such criteria, using agencies shall endeavor to include as a part of purchase requisitions their principal functional or performance needs. (3-15-02)

03. Preference for Commercially Available Products. Requirements shall be satisfied by standard

commercial products whenever practicable. (3-15-02)

04. Brand Name or Equal Specification. (3-15-02)

a. A brand name or equal specifications may be used when the buyer determines that such a specification is in the agency's best interest. (3-15-02)

b. A brand name or equal specification shall seek to designate as many different brands as are practicable as "or equal" and shall state that products substantially equivalent to those designated will be considered for award. (3-15-02)

c. Unless the buyer authorized to finally approve specifications determines that the essential characteristics of the brand names included in the specifications are commonly known in the industry or trade, brand name or equal specifications shall include a description of the particular design and functional or performance characteristics required. (3-15-02)

d. Where a brand name or equal specification is used, the document shall contain explanatory language that the use of a brand name is for the purpose of designating the standard of quality, performance, and characteristics desired and is not intended to restrict competition. (3-15-02)

05. Brand Name Specification. (3-15-02)

a. Since use of a brand name specification is restrictive, such a specification may only be used when the administrator or designee makes a written determination. Such determination may be in any form, such as a purchase evaluation or a statement of single manufacturer justification. The written statement must state specific reasons for use of the brand name specification. (3-15-02)

b. The administrator shall seek to identify sources from which the designated brand name item or items can be obtained and shall solicit such sources to achieve whatever degree of competition is practicable. If only one (1) source can supply the requirement, the acquisition shall be made under Section 67-5720 of the Idaho Code. (3-15-02)

06. Specification of Alternates May Be Included. A specification may provide alternate descriptions of property where two (2) or more design, functional or performance criteria will satisfactorily meet the agency's requirements. (3-15-02)

112. -- 999. (RESERVED)

Subject Index

- A**
Acceptance Or Rejection Of Bids & Proposals 16
 Best Interest 16
 Bidder Is Not Responsible 16
 Deviations 16
 Does Not Meet Specifications 16
 Not Lowest Responsible Bid 16
Acquisition Of Concession Services 7
- C**
Cancellation Of Solicitation 16
 Cancellation Is in Best Interest of State 16
 Inadequate or Ambiguous Specifications 16
 Specifications Have Been Revised 16
Changes To Invitation To Bid Or Request For Proposals 10
Content Of The Invitation To Bid Or Request For Proposals 10
 Contract Terms 10
 Evaluation Criteria 10
 Incorporation by Reference 10
 Pre-Proposal Conference 10
 Specifications 10
 Submission Information 10
 Trade-In Property 10
Cooperative Purchasing Political Subdivisions 7
- D**
Definitions, IDAPA 38.05.01 3
 Acquisition 3
 Administrator 3
 Agency 3
 Alternate 3
 Bid 3
 Bidder 4
 Brand Name or Equal Specification 4
 Brand Name Specification 4
 Buyer 4
 Component 4
 Concession Services 4
 Consultant Services 4
 Contract 4
 Contractor 4
 Director 4
 Division 4
 Document 4
 Equipment 4
 Formal Sealed Procedure 4
 Goods 4
 Information Technology Property 5
 Invitation to Bid 5
- Lowest Responsible Bidder 5
Offeror 5
Open Contract 5
Person 5
Procurement 5
Professional Services 5
Property 5
Proposal 5
Public Agency 5
Purchase Order 5
Purchasing Activity 5
Quotation 6
Request for Proposals 6
Request for Quotation 6
Requisition 6
Sealed 6
Sealed Procedure Limit 6
Services 6
Small Purchase 6
Solicitation 6
Specifications 6
State 6
Supplies 6
Telecommunications 6
Vendor 6
Written 6
- Delegation Of Authority Of Administrator 6
Determination Of Fair Market Price For Rehabilitation Agency Acquisitions 10
- E**
Emergency Purchases 8
 Conditions 8
 Definition of Emergency Conditions 8
Equal 4
Evaluation & Award 12
 Extension of Time for Acceptance 13
 General 12
 Information Pertaining to Responsibility 13
 Only One Submission Received 13
 Partial Award 13
 Standards of Responsibility 13
 Written Determination of Nonresponsibility Required 13
Exceptions To Formal Sealed Procedure 7
 Correctional Industries 8
 Emergency Purchases 7
 Exempt Purchases 8
 Existing Open Contracts 8
 Federal Government
- Acquisitions 7
Purchases from General Services Administration Federal Supply Contractors 8
Rehabilitation Agency Acquisitions 8
Reverse Auctions 7
Small Purchases 7
Sole Source Purchases 7
- F**
Form Of Submission 11
 Electronic Submissions 11
 Manual Submissions 11
- L**
Late Bids/Proposals, Late Withdrawals & Late Modifications 11
Leases 17
 Lease for Personal Property 17
 Lease Purchase Option 17
- M**
Mistakes 11
 Mistakes Discovered After Award 12
 Mistakes Discovered After Opening But Before Award 12
 Mistakes Discovered Before Opening 12
 Mistakes in Bids 12
 Written Approval or Denial Required 12
- N**
Negotiations 14
 After a Competitive Solicitation 15
 Conditions of Use 15
 Examples 15
 Price Agreements 15
 Timing of Use 16
Notice Of Rejection 16
- P**
Preference for Commercially Available Products, Specifications -- Policies & Development 17
Pre-Opening Withdrawal Or Modification 11
Pre-Proposal Conference 11
Price Escalation 10
Procedure Followed In The Solicitation Of Bids & Proposals 7
Proposal Discussion With Individual Offerors 14
 Best & Final Offer 14
 Classifying Proposals 14
 Conduct of Discussions 14

Offerors Defined 14
Purposes of Discussions 14
Public Notice 7
Purchase 5
Purchase Of Telecommunications Or
Information Technology Property 7

R

Receipt, Opening, & Recording Of Bids
& Proposals 11

S

Small Purchases 8
Form of Request for Quotation 9
General 8
Open Contracts 9
Procedure 9
Professional, Consultant &
Information Technology
Services 9
Purchases in Amounts Less Than
Ten Thousand Dollars 9
Quoting Time 9
Splitting of Requirements 9
Sole Source Purchases 9
Administrator Makes
Determination 10
Examples of Sole Source 9
Negotiation in Sole Source
Purchase 10
Only a Single Supplier 9
Specifications -- Policies &
Development 17
Brand Name or Equal
Specification 18
Brand Name Specification 18
Purpose 17
Specification of Alternates May Be
Included 18
Use of Functional or Performance
Descriptions 17

T

Tie Bids 13
Award 13
Drawing Lots 14
Tie Bids - Definition 13
Time Purchase Contracts 17
Lack of Fund Contract Language
Required 17
Time Purchase for Personal
Property 17